

Preliminary Agenda`  
2016 LPMC Company Meeting & Celebration  
Wednesday, September 21<sup>st</sup> through Friday September 23<sup>rd</sup>  
The Cardinal Hotel by Kimpton, Winston Salem, NC

**Day 1 – September 21<sup>st</sup> (PROFESSIONAL DEVELOPMENT)**

- 12:30PM – 1:00PM - Meeting Registration
- 1:00PM – 3:30PM - LPMC Welcome and 2016 Vendor Showcase
- 3:30PM – 3:45PM - Welcome Address– Our New Vision & Mission (Blair Maas, COO)
- 3:45PM – 4:00PM Corporate Staff Introductions (Kelly Barringer, Director of Property Management)
- 4:00PM – 4:30PM – Meeting Kick Off – “Success Starts with YOU” – Jaquez Boyd (PGSA) – Rising 9<sup>th</sup> Grader & Future Leader of America – GET READY FOR AWESOME!!!
- 4:30PM to 5:00PM - LPMC Marketing, Branding and Upcoming Web Features (Brandon Negron)
- 5:00PM – End of Day 1 – Room Check Ins
- 6:30PM – 9:00PM - LPMC Game Night and Pre- Awards Function – The Game Room by Kimpton
  - o Activities include “The Regional Roast” and LPMC tenure awards.

**Day 2 – September 22<sup>nd</sup> (OPERATIONAL DEVELOPMENT)**

- 8:00AM – 9:00AM – Breakfast Buffet
- 9:00AM – 10:00AM – “It Starts with Leasing, Leasing 101” (Rhonda Aiken, Katy Conway, Mecha Perrow)
- 10:00AM – 10:45AM– Utilizing Screening Reports & Rent Recover – Lisa Green w/ Better NOI
- 10:45AM – 11:00AM – Break
- 11:00AM – 12:00PM – Legal Seminar – (Will Brownlee)
- 12:00PM – 1:30PM – Lunch
- 1:30PM – 3:30PM – Accounting & Compliance Trivia & Contest (The Accounting & Compliance Teams)
- 3:30PM – 4:30PM – Eviction Process, Rent Collections, Move Outs and Write Offs – (Andrew Hudson & Mary Black)
- 6:00PM – 7:10PM – Cocktails & Dinner – GET READY FOR THE 2016 LPMC Celebration!!!
- 7:30PM – 10:00PM – 2016 LPMC Awards Celebration “The Black & White Party, Celebrating 15 years of AWESOME!” – Cardinal Hotel Banquet Room

**Day 3 – September 23<sup>rd</sup> (HUMAN RESOURCES)**

- 8:00AM – 9:00AM – Breakfast Buffet
- 9:00AM – 9:30AM – Payroll & Timesheets (Kelly Barringer, Director of Property Management)
- 9:30AM – 10:30AM – Unveiling of the NEW LPMC Handbook – (Kelly Barringer)
- 10:30AM – 10:45AM – Break
- 10:45AM – 11:15AM – Cash Management, P&L’s, DCR and Economic Occupancy (Blair Maas & Brandon Negron)
- 11:15AM – 12:00PM – How to hire the RIGHT maintenance partner for your community –(Gary Maas, Director of Asset Management Services)
- 12:00PM – 12:15PM – Closing Remarks and End of Meeting Prize Giveaways (Blair Maas, Jennifer Stewart)
- 1:00PM – Corporate Office Tours (*optional for those wishing to stay*) – (John Stiltner/Corporate Office Team)